SARAS

TENDER

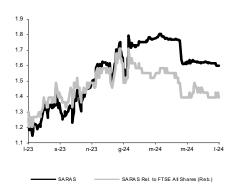
Sector: Energy Price: Eu1.60 - Target: Eu1.60

More Cautious Outlook on Refining Margins

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| Stock Rating | | | |
|--------------------|-------|-------|-----------|
| Rating: | | | Unchanged |
| Target Price (Eu): | | | Unchanged |
| | 2024E | 2025E | 2026E |
| Chg in Adj EPS | -3.9% | -1.8% | 0.2% |

SARAS - 12M Performance



| Stock Data | | | |
|------------------|----------|-------|-----------|
| Reuters code: | | | SRS.MI |
| Bloomberg code: | | | SRS IM |
| Performance | 1M | 3M | 12M |
| Absolute | -1.2% | -9.6% | 23.1% |
| Relative | -2.9% | -9.7% | 9.6% |
| 12M (H/L) | | | 1.81/1.15 |
| 3M Average Volur | ne (th): | | 2,057.29 |

| Shareholder Data | |
|---------------------------|-------|
| No. of Ord shares (mn): | 951 |
| Total no. of shares (mn): | 951 |
| Mkt Cap Ord (Eu mn): | 1,522 |
| Total Mkt Cap (Eu mn): | 1,522 |
| Mkt Float - Ord (Eu mn): | 889 |
| Mkt Float (in %): | 58.4% |
| Main Shareholder: | |
| Moratti family | 40.0% |
| Balance Sheet Data | |
| Book Value (Eu mn): | 1.367 |

| Balance Sheet Data | |
|---------------------------------|-------|
| Book Value (Eu mn): | 1,367 |
| BVPS (Eu): | 1.44 |
| P/BV: | 1.1 |
| Net Financial Position (Eu mn): | 6 |
| Enterprise Value (Eu mn): | 1,515 |

- 2Q24 results. On the macro front, 2Q24 featured oil prices that were sequentially slightly higher, with Brent at USS\$85/bl (+4% QoQ, +9% YoY) and recovering gas prices, with the Italy PSV at Eu33/MWh (+14% QoQ, -11% YoY). In the Downstream segment, refining margins were down QoQ, suffering a reduction in diesel cracks (EMC Med benchmark at +US\$4.5/bl, -45% QoQ, +7% YoY), while chemical cracks remained in the red. Looking at Saras' operational performance, activity at the Sarroch refinery declined sequentially to 22.4mn bl from 25.2mn bl in 1Q24. Moving to P&L figures, Saras reported adj. EBITDA at Eu91mn (vs. exp. Eu87mn) and adj. net income at Eu30mn (vs. exp. Eu23mn). On the balance sheet, the net financial position (post-IFRS16) closed cash positive at Eu-11mn (vs. exp Eu-5mn), down from Eu-139mn recorded as at the end of March, reflecting the dividend payment for Eu143mn.
- More cautious macro-outlook. Saras took a more cautious outlook for 2H24, expecting declining refining margins due to a lacklustre macroeconomic trend and the production start-up of some large extra-EU refineries. In July, gasoline cracks dropped to around US\$14-15/bl, as additional production from new refineries is starting to reach the market, and the American driving season is slow to materialize. Diesel cracks closed at around US\$18/bl, and expectations for 2H24 converge towards lower values than in 1H24. Nonetheless, the diesel crack spread should remain above historical averages due to the structural changes in supply flows towards Europe.
- 2024 guidance confirmed. Despite a more cautious market outlook on refining margins, Saras confirmed the expectation of achieving an average US\$3.5-4.5/bl premium above the new EMC reference margin in 2024 (vs. US\$4.0/bl in 2023). Sarroch's FY24 production was confirmed between 96.5-98.5mn bl (vs. 94.1mn bl in 2023), with very limited maintenance. OpEx in the Industrial & Marketing segment is confirmed at around Eu380-400mn (vs. Eu415mn in 2023), with CapEx confirmed at Eu170-180mn. Saras expects the net financial position to remain positive at the end of 2024 at a level close to the figure recorded at the end of June.
- **Update on the tender offer.** A few days ago, in an interview for *Il Sole24Ore*, Vitol CEO Russell Hardy, commenting on the low take-up on the PTO so far, said that Vitol would feel at ease as a shareholder in a listed company, as in the case of two firms acquired from Shell: Vivo Energy, which remained on the London stock exchange for four years before Vitol took full control and delisted it, and Viva, still listed in Australia. Hardy added that at this stage it would be premature to plan the merger and absorption of Saras to enable the delisting.
- **Updated estimates and valuation.** We have merely fine-tuned our P&L projections downward to reflect slightly lower runs in 2H24 and reduced the YE24 net cash position assuming higher working capital and higher tax cash-outs. Regarding the valuation, we confirm our target price of Eu1.60ps.
- **Investment case.** The acceptance period for the PTO ends 9 August. Considering the declining trend recorded by the refining margin in the last weeks, we suggest tendering the shares.

| Key Figures & Ratios | 2022A | 2023A | 2024E | 2025E | 2026E |
|------------------------|--------|--------|--------|--------|--------|
| Sales (Eu mn) | 15,836 | 11,443 | 11,583 | 11,421 | 11,217 |
| EBITDA Adj (Eu mn) | 1,137 | 670 | 481 | 400 | 313 |
| Net Profit Adj (Eu mn) | 710 | 325 | 165 | 120 | 66 |
| EPS New Adj (Eu) | 0.747 | 0.342 | 0.174 | 0.127 | 0.069 |
| EPS Old Adj (Eu) | 0.747 | 0.342 | 0.181 | 0.129 | 0.069 |
| DPS (Eu) | 0.190 | 0.150 | 0.080 | 0.070 | 0.040 |
| EV/EBITDA Adj | 0.6 | 1.6 | 3.2 | 3.5 | 4.2 |
| EV/EBIT Adj | 0.8 | 2.3 | 5.5 | 7.2 | 12.2 |
| P/E Adj | 2.1 | 4.7 | 9.2 | 12.6 | 23.1 |
| Div. Yield | 11.9% | 9.4% | 5.0% | 4.4% | 2.5% |
| Net Debt/EBITDA Adj | -0.2 | -0.2 | 0.0 | -0.3 | -0.7 |

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BUY: stock expected to outperform the market by over 25% over a 12 month period;

DUTPERFORM: stock expected to outperform the market by over 23% over a 12 minutin period;

NEUTRAL: stock performance expected at between +10% and -10% compared to the market over a 12 month period;

NEUTRAL: stock performance expected at between +10% and -10% compared to the market over a 12 month period;

UNDERPERFORM: stock expected to underperform the market by between -10% and -25% over a 12 month period;

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| BUY: | 23.97 % |
|--------------|---------|
| OUTPERFORM: | 49.59 % |
| NEUTRAL: | 25.61 % |
| UNDERPERFORM | 00.83 % |
| SELL: | 00.00 % |

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|--------------|---------|
| OUTPERFORM: | 51.02 % |
| NEUTRAL: | 10.20 % |
| UNDERPERFORM | 00.00 % |
| SELL: | 00.00 % |

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| Emittente | % | Long/Short |
|-----------|---|------------|
|-----------|---|------------|

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