

Italian Equity Strategy Monthly

Macro & Mixed Earnings Momentum to Drive Markets

by Intermonte Research Team

talian Equity Market

- Market outlook. April was a volatile month for equities, ending with a slightly negative market performance at ~-2%/-3% for most indexes. The small caps index outperformed large caps, marking a modest reversal of the very negative relative performance of the last 12-24 months. The best performing stocks were banks and some utilities, while the worst performing were industrials and some energy names.
- Investment strategy. Focus remains largely on interest rate trajectory, with prospects for central bank cuts receding further following stronger-than-expected growth and inflation momentum in the US and some European countries. The geopolitical outlook remains uncertain, but recent developments have reduced the risk of the situation spiralling out of control, although uncertainty is still high. The FED announced the start of a higher-than-expected liquidity injection, with monthly reinvestments lifted to \$35bn to prevent liquidity risks for regional banks, and avoided reference to a scenario of raising interest rates (hawkish pivot): markets should react favourably to these indications. ECB interest rate decisions are expected to continue to be driven by macroeconomic data, with indications from Germany and France cooling expectations for an inversion on rates as early as the June meeting. There are signs of improvement in the situation in the Middle-East, but uncertainty on the final outcome of the conflict remains high. Russia's decision to seize the assets of some Western companies is exacerbating uncertainty for those with operations in the country. So far, the US earnings season has provided some disappointments for large tech groups; overall it has been a mixed bag to date.
- Corporate: the 1Q24 reporting season has been patchy so far, with the number of European companies reporting results intensifying in the coming days. EPS revisions last month were driven by negative revisions for some industrials (semis, autos) being partially offset by positive revisions for energy, utilities, asset management and some capital goods names. Overall, EPS was revised downwards last month (-3.8%, YTD 2.9%). At this stage, and ahead of full rollout of 1Q results, 2024 earnings momentum points to an EPS decline of almost 6%, while a slight increase is expected in 2025 (+3.2%). On our estimates, the Italian market is trading at 9.9x/9.6x 2024/2025 earnings. There was a further push towards delisting announcements in April, a sign some valuations on mid-caps look appealing for insiders or other investors, while some placements are expected, mostly involving stakes in companies owned by the Italian Treasury (Poste, ENI, BMPS). A flurry of dividends is on the way, providing some backing for the overall liquidity picture.
- Portfolio selection: Interest rate trajectory clearly remains a key focus for investors in the current environment, but we think that with the approaching rate reduction in Europe some of the most penalised value sectors like utilities offer a decent proposition, although in the short term, banking is expected to remain the best positioned sector for earnings momentum in 1Q24. We also reshuffled our preferences within the energy sector, upgrading ENI and downgrading Tenaris and Maire.

Below is our stock selection for May:

<u>Large caps to overweight</u>: we add ENI and A2A, both upgraded and having issued solid guidance. We remove Saipem after a very good performance.

<u>Mid/small caps to overweight</u>: we add Anima and Banca Generali as we expect good 1Q24 results, RAI Way for speculative appeal on a possible merge with EI Towers and TXT. We remove Salcef following the recent VTO on the stock, and Fine Foods.

<u>Stocks to Underweight</u>: we add Tenaris following our recent downgrade, while removing ENI, A2A and Recordati, which we upgraded to OUTPERFORM.

Italian Equity Market - Asset Allocation by Sector

| Positive | Neutral | Negative | |
|------------------|-------------|-----------|--|
| UTILITIES | BANKS | CONSUMERS | |
| TELECOM | ENERGY | INSURANCE | |
| ASSET MANAGEMENT | MEDIA | | |
| | INDUSTRIALS | | |

Source: Intermonte SIM

The reproduction of the information, recommendations and research produced by Intermonte SIM contained herein, and any of its parts, is strictly prohibited. None of the contents of this document may be shared with third parties without Company authorization. Please see important disclaimer on the last page of this report



DISCLAIMER (for more details go to DISCLAIMER)

IMPORTANT DISCLOSURES

The reproduction of the information, recommendations and research produced by Intermonte SIM contained herein and of any its parts is strictly prohibited. None of the contents of this document may be shared with third parties without authorisation from Intermonte.

This report is directed exclusively at market professional and other institutional investors (Institutions) and is not for distribution to person other than "Institution" ("Non-Institution"), who should not rely on this material. Moreover, any

This report is oracle exclusively at manker processional and other institutional institutions. Institution in materials, who should not report in the materials. Who every any investment or service to which this report may relate will not be made available to Non-Institution.

The information and data in this report have been obtained from sources which we believe to be reliable, although the accuracy of these cannot be guaranteed by Intermonte. In the event that there be any doubt as to their reliability, this will be clearly indicated. The main purpose of the report is to offer up-to-date and accurate information in accordance with regulations in force covering "recommendations" and is not intended nor should it be construed as a solicitation to buy or sell securities.

absolution to dry or a security of the most recent research and/or reports on the companies in this disclaimer is constantly updated on intermonte's website www.intermonte.it under LEGAL INFORMATION. Valuations and recommendations can be found in the text of the most recent research and/or reports on the companies in question. For a list of all recommendations made by Intermonte on any financial instrument or issuer in the last twelve months consult the PERFORMANCE web page.

Intermonte distributes research and engages in other approved activities with respect to Major U.S. Institutional Investors ("Majors") and other Qualified Institutional Buyers ("QIBs"), in the United States, via Brasil Plural Securities LLC under SEC 15a-6 guidelines. Intermonte is not registered as a broker dealer in the United States under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and is not a member of the Securities Investor Protection Corporation ("SIPC"). Brasil Plural Securities LLC is registered as a broker-dealer under the Exchange Act and is a member of SIPC.

ANALYST CERTIFICATION

ANALYSI CERLIFICATION

For each company mentioned in this report the respective research analyst hereby certifies that all of the views expressed in this research report accurately reflect the analyst's personal views about any or all of the subject issuer (s) or securities. The analyst (s) also certify that no part of their compensation was, is or will be directly or indirectly related to the specific recommendation or view in this report.

The analyst (s) responsible for preparing this research report receive(s) compensation that is based upon various factors, including Intermonte's total profits, a portion of which is generated by Intermonte's corporate finance activities, although this is minimal in comparison to that generated by brokerage activities.

Intermonte's internal procedures and codes of conduct are aimed to ensure the impartiality of its financial analysts. The exchange of information between the Corporate Finance sector and the Research Department is prohibited, as is the exchange of information between the latter and the proprietary equity desk in order to prevent conflicts of interest when recommendations are made.

The analyst responsible for the report is not a) a resident of US; b) an associated person of a U.S. broker-dealer; c) supervised by a supervisory principal of a U.S. broker-dealer. This Research Report is distributed in the U.S. through Brasil Plural Securities LLC, 545 Madison Avenue, New York 10022.

GUIDE TO FUNDAMENTAL RESEARCH

The main methods used to evaluate financial instruments and set a target price for 12 months after the investment recommendation are as follows:

Discounted cash flow (DCF) model or similar methods such as a dividend discount model (DDM)

- Comparison with market peers, using the most appropriate methods for the individual company analysed; among the main ratios used for industrial sectors are price/earnings (P/E), EV/EBITDA, EV/EBITDA
- Return on capital and multiples of adjusted net book value are the main methods used for banking sector stocks, while for insurance sector stocks return on allocated capital and multiples on net book value and embedded portfolio
- value are used
 For the utilities sector comparisons are made between expected returns and the return on the regulatory asset base (RAB)

Some of the parameters used in evaluations, such as the risk-free rate and risk premium, are the same for all companies covered, and are updated to reflect market conditions. Currently a risk-free rate of 4.0% and a risk premium of 5.5%

Frequency of research: quarterly

Reports on all companies listed on the S&PMIB40 Index, most of those on the MIDEX Index and the main small caps (regular coverage) are published at least once per quarter to comment on results and important newsflow.

A draft copy of each report may be sent to the subject company for its information (without target price and/or recommendations), but unless expressly stated in the text of the report, no changes are made before it is published. Explanation of our ratings system:

BUY: stock expected to outperform the market by over 25% over a 12 month period;

DUTPERFORM: stock expected to outperform the market by over 23% over a 12 minutin period;

NEUTRAL: stock performance expected at between +10% and -10% compared to the market over a 12 month period;

NEUTRAL: stock performance expected at between +10% and -10% compared to the market over a 12 month period;

UNDERPERFORM: stock expected to underperform the market by between -10% and -25% over a 12 month period;

SELI: stock expected to underperform the market by over 25% over a 12 month period.

Prices: The prices reported in the research refer to the price at the close of the previous day of trading

CURRENT INVESTMENT RESEARCH RATING DISTRIBUTIONS

Intermonte SIM is authorised by CONSOB to provide investment services and is listed at n° 246 in the register of brokerage firms.

As at 31 March 2024 Intermonte's Research Department covered 116 companies. Intermonte's distribution of stock ratings is as follows

| BUY: | 25.21 % |
|--------------|---------|
| OUTPERFORM: | 46.22 % |
| NEUTRAL: | 27.73 % |
| UNDERPERFORM | 00.84 % |
| SELL: | 00.00 % |

The distribution of stock ratings for companies which have received corporate finance services from Intermonte in the last 12 months (50 in total) is as follows:

| BUY: | 38.78 % |
|--------------|---------|
| OUTPERFORM: | 51.02 % |
| NEUTRAL: | 10.20 % |
| UNDERPERFORM | 00.00 % |
| SELL: | 00.00 % |

In order to disclose its possible conflicts of interest Intermonte SIM states that:

Intermonte is acting as financial advisor to SGG Holding S.p.A. in relation to the voluntary public tender offer launched on SAES Getters S.p.A.

Intermonte SIM has provided in the last 12 months / provides / may provide investment banking services to the following companies: Aedes, Civitanavi Systems, Cy4Gate, Esprinet, GPI, Greenthesis (formerly Ambienthesis), Growens, Illimity Bank, Maire Tecnimont, SAES Getters, Tinexta, Unidata and WIIT.

Intermonte SIM is acting as counterparty to WIIT Fin S.r.I. in connection with call and put options having WIIT S.p.A. shares and dividends as reference underlying.

Intermonte SIM is Specialist and/or Corporate Broker and/or Sponsor and/or Broker in charge of the share buy back activity of the following Companies: Abitare In, Alkemy, Anima Holding, Antares Vision, Aquafil, Avio, Banca Ifis, Ba
Civitanavi Systems, Cyberoo, Cy4gate, El.En, Elica, Emak, Esprinet, Fimit - Fondo Alpha, Fine Foods, Franchi Umberto Marmi, Go Internet, GPI, Greenthesis (formerly Ambienthesis), IEG, Iervolino & Lady Bacardi Entertainment, IndelB, Matica Fintec, Mondadori, Notorious Pictures, Omer, Pharmanutra, Reevo, Relatech, Reply, Revo Insurance, Sababa Security, Saes Getters, Sciuker Frames, Servizi Italia, Sesa, Seri Industrial, Somec, Star7, Talea, Tamburi, Tinexta, Tesmec, The Italian

Matica Intrice, Mondadory, Notonious Pictures, Omer, Pharmanutra, Neevo, Neiatech, Kephy, Nevo Insurance, Sababa Security, Saes Getters, Sculker Frames, Servizi Italia, Sesa, Ser Industrial, Somec, Star7, Talea, Tamburi, Tienexia, Tescerory, Saes Getters, Sculker Frames, Servizi Italia, Sesa, Ser Industrial, Somec, Star7, Talea, Tamburi, Tienexia, Tescerory, Saes Getters, Sculker Frames, Servizi Italia, Sesa, Ser Industrial, Somec, Star7, Talea, Tamburi, Tienexia, Tescerory, Saes Getters, Sculker Frames, Servizi Italia, Sesa, Ser Industrial, Se

Cyberoo, Digital Bros, Digital Magics, Doxee, Edilizacrobatica Spa, Eles, Elica, Emak, Esi, Esprinet, Eviso, Fae Technology, Fiera Milano, Fope, FOS, Franchi Umberto Marmi, Giglio Group, GPI, Intercos, Intred, Lventure Group, Maps, Masi Agricola, Matica Fintec, Neodecortech, Notorious Pictures, Osai Automation System, Racing Force Group, Relatech, Reti, Sciuker Frames, Solid World Group, Spindox Digital Soul, Tamburi, Tesmec, Tinexta, Tps Group, Trendevice, Ulisse Biomed, Wilt. Intermonte SIM SpA holds net long or short positions in excess of 0.5% of the overall share capital in the following issuers:

| Emittente | % | Long/Short |
|-----------|---|------------|
|-----------|---|------------|

It is a violation of national and international copyright laws to reproduce all or part of this publication by email, xerography, facsimile or any other means. The Copyright laws impose heavy liability for such infringement. The Reports of Intermonte SIM are provided to its clients only. If you are not a client of Intermonte SIM and receive emailed, faxed or copied versions of the reports from a source other than Intermonte SIM you are violating the Copyright Laws. This

document is not for attribution in any publication, and you should not disseminate, distribute or copy this e-mail without the explicit written consent of intermonte SIM.

INTERMONTE will take legal action against anybody transmitting/publishing its Research products without its express authorization.

INTERMONTE is mistrongly believes its research product on Italian equities is a value added product and destroy to be adequately paid.

Intermonte Sim sales representatives can be contacted to discuss terms and conditions to be supplied the INTERMONTE research product.

INTERMONTE SIM is MIFID compliant - for our Best Execution Policy please check our Website MiFID